

# FORUM OF MTNL UNIONS & ASSOCIATIONS

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V K Tomar  
Chairman

Dharam Raj Singh  
Convener

Ref—forum/MTNL/ MTL/CMD

Dated-28-01-2017

To

Shri P K Purwar

Chairman & Managing Director  
Mahanagar Telephone Nigam Limited  
New Delhi

**Subject: Closure of Millennium Telecom Limited regarding**

Sir

It is learnt from reliable sources that a very specific directions has been issued for closure of MTL (Millennium Telecom Limited) – a 100% owned subsidiary of MTNL in a period of one month.

In this regard we would like to mention following facts to kind notice.

1. MTL was formed in the year 2000 for providing Internet, VAS and System Integration services. Somehow the company was not doing well and was under loss for protracted period of time. Around 2009 – 10 the project of sub-marine cable was also tried, but somehow it was abandoned mid-way.
2. The serious efforts to revive the company as well as to garner more business was started by the then CMD Sri A K Garg in 2013. With great efforts by all concerned, the MTL company was turn around and is profitable since last two years.
3. The Class A ISP license of the company has been surrendered, so that no license fee is charged through the business done through MTL and thus the company becomes more competitive in the market.
4. Today the company has more than Rs 200 Crore business in various stages of Sales Funnel. There is a firm business of Rs 18 Crore from UP Government for which mobilization advance of more than Rs 5 crore has already been received. The Project is to be completed in time bound manner.

We believe that such things have been achieved as MTL is more competitive (As 8% license fee is not charged) in market today and there is a small focused group dedicated to this jobs.

The closure of the company would mean that activities performed by MTL shall be undertaken by MTNL. Merger of MTL with MTNL will not serve the purpose as it will lose the

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5th Floor, Mahanagar Doodhchar Sedan  
9, C.G.O. Complex, Lodhi Road, New Delhi-110003

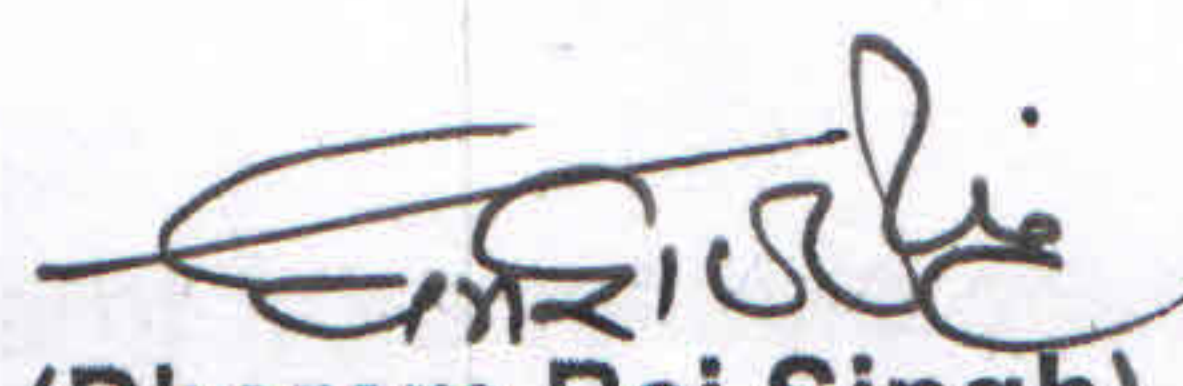
basic advantages, it has in the market. All other Telecom Service Providers also have such companies to route the non-voice / bandwidth business through these companies.


We have come to know that MTL has taken a major step forward in capacity building for smart city projects by signing a joint venture agreement with NDMC Smart City Limited. This will open up new opportunities.


We find such direction to close the MTL Company is totally Ultra Virus. We strongly condemn such action and demand to immediately withdraw such directions and the efforts must be made by MTNL to garner all support in growing the company..

Looking forward to your response

With kind regards

  
(Dharam Raj Singh)  
GS, MTNL Mazdoor Sangh

  
( Rajendra Prasad)  
GS, MSEA

  
(V K Tomar)  
GS, MEA

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1. Secretary, DOT for information & n/a pl
2. Director (HR & EB) for information & n/a pl
3. Director (Tech) for information & n/a pl

